

**FOR IMMEDIATE RELEASE**

**FUJITSU EXPANDS SALES OF ITS HIGHLY SUCCESSFUL SOLARIS  
COMPATIBLE PRIMEPOWER SERVERS INTO CANADA**

**Fujitsu Technology Solutions Canada Inc. to Offer Fujitsu High Performance Solaris  
Compatible PRIMEPOWER Server Family to Canadian Marketplace**

**Toronto, ON, March 31, 2003** – Fujitsu Technology Solutions, Inc., a member of the worldwide group of Fujitsu companies, today announced the introduction of the PRIMEPOWER™ family of industry-leading open systems servers from Fujitsu into the Canadian market. As part of a worldwide branding effort by Fujitsu Limited to extend its global brand and market leadership in IT services and solutions, Amdahl Canada Limited is being renamed Fujitsu Technology Solutions Canada, Inc. The new company will build upon its heritage as a leader in solving the mission-critical computing needs of Canadian businesses for over 25 years.

The introduction of the PRIMEPOWER line, Fujitsu's Solaris™ compatible, SPARC® based servers, to Canada reflects the product line's growing global market success. The PRIMEPOWER line is the most scalable, highly available, and reliable family of commercial UNIX® servers available today, offering the only 128-way commercial UNIX server in the industry. The systems significantly expand customers' ability to support 24 x 7 global e-business challenges and to consolidate application workloads onto fewer servers, reducing IT costs.

Fujitsu Technology Solutions Canada will continue to deliver the world-class products, services and customer satisfaction for which Amdahl Canada has been known. With the addition of PRIMEPOWER servers, the product line from Fujitsu Technology Solutions Canada will also include the PRIMERGY® line of Intel architecture Windows™ based servers, System/390 compatible servers, and EMC enterprise storage systems. Fujitsu Technology Solutions Canada is committed to supporting customers' heterogeneous computing environments with leading IT infrastructure services.

“We value the long-standing business relationships we've established with customers in the financial, retail, aerospace, transportation, and technology industries and our close ties with the federal, provincial, and municipal governments. We're committed to maintaining those ties as we grow under the Fujitsu umbrella,” said Tony Grice, president of Fujitsu Technology Solutions Canada. “As we add PRIMEPOWER to our product portfolio, we are confident our

customer base will quickly realize the powerful benefits the server family brings to the mission-critical applications it addresses.”

With the addition of the PRIMEPOWER family to its product offerings, Fujitsu Technology Solutions Canada is emphasizing its commitment to Solaris as the UNIX standard and to the PRIMEPOWER line as the platform of choice to run Solaris. The high-performance server family provides customers with a better price/performance than comparably featured servers and has enjoyed great success in benchmark testing, particularly related to Oracle® and SAP results.

To date, there are more than 25,000 PRIMEPOWER servers installed worldwide supporting the needs of customers, including Southwest Airlines, Deutsche Post, Panasonic, DaimlerChrysler Bank Group, and First American Real Estate Solutions. With the introduction of PRIMEPOWER servers into the Canadian marketplace, Fujitsu is broadening the reach of its leading open systems solutions, as well as responding to increased customer requests for the high- performance UNIX product line.

"Amdahl Canada has been a valued provider to the Public Works IMIT portfolio for 18 years because of the superior service and company responsiveness we receive," said Fred McCallum, director general, Public Works and Government Services Canada. "As we determine the best means of addressing our growing business-critical computing demands, we are looking at the additional mainframe features and functionality within the Solaris environment that we could gain from acquiring PRIMEPOWER systems. We have every reason to believe Fujitsu® PRIMEPOWER could provide tremendous potential for Public Works."

A primary focus for Fujitsu Technology Solutions Canada is to continue the tradition of respect and trust earned by Amdahl Canada. This leadership stance is the result of over 25 years of managing and supporting mission-critical, heterogeneous computing environments in Canada. The company has been widely known as a leading supplier of strategic IT managed services. Fujitsu takes complete responsibility for all multi-vendor maintenance, availability issues, and problem management for their customers' UNIX, Intel, S/390, and in many cases, their entire IT environments.

Along with PRIMEPOWER solutions, Fujitsu Technology Solutions Canada will offer users its PRIMERGY line of Intel architecture Windows based servers, a complete range of cost-effective products aimed at Internet and Intranet applications requiring reliability, scalability, and availability. The company continues to maintain its System/390 compatible servers, comprising more than 160 models and the industry's highest capacity CMOS systems. Additionally, with a fully accredited sales and support staff, Fujitsu Technology Solutions Canada will continue to provide powerful, flexible, and highly available EMC enterprise storage system solutions for a wide range of servers.

###

**About PRIMEPOWER:** <http://www.ftsi.fujitsu.com/primepower/>

**About Fujitsu Technology Solutions Canada Inc.:** <http://www.ftsci.fujitsu.com>

With over 25 years of experience supporting mission-critical IT systems in Canada, Fujitsu Technology Solutions Canada Inc. develops, deploys, and supports integrated IT infrastructure solutions for the world's most demanding enterprises. Services infrastructure, industry-standard best practices, structured methodologies, and longstanding alliances enable Fujitsu Technology Solutions Canada to provide the people and processes necessary to help customers align their IT initiatives with their business goals.

**About Fujitsu Technology Solutions, Inc.:** <http://www.ftsi.fujitsu.com/>

Fujitsu and the Fujitsu logo are registered trademarks of Fujitsu Limited. PRIMEPOWER is a trademark or registered trademark of Fujitsu Limited in the United States and other countries. PRIMERGY is a registered trademark of Siemens Nixdorf Informationssysteme AG. System 390 is a registered trademark of IBM Corporation in the United States, other countries, or both. Windows is either a registered trademark or trademark of Microsoft Corporation in the United States and/or other countries. UNIX is a registered trademark of The Open Group in the United States and other countries. Oracle is a registered trademark of Oracle Corporation. SPARC is a registered trademark of SPARC International, Inc. Products bearing the SPARC trademark are based on an architecture developed by Sun Microsystems, Inc. Solaris is a trademark or registered trademark of Sun Microsystems, Inc. in the United States and other countries. All other trademarks and product names are the property of their respective owners.

Specifications are subject to change without notice. For the latest detailed information, contact your local sales representative.

**Company Contacts:**

Allison Fraser  
Fujitsu Technology Solutions Canada Inc.  
Ph: 416.386.2356  
Fax: 416.510.3353  
Email: [allison\\_fraser@ftsi.fujitsu.com](mailto:allison_fraser@ftsi.fujitsu.com)

**Media Contact:**

Karen Davis  
Neale-May & Partners  
Ph: 650-328-5555 x115  
Fax: 650-328-5016  
Email: [kdavis@nealemay.com](mailto:kdavis@nealemay.com)

Jennifer McKim  
Fujitsu Technology Solutions, Inc.  
Ph: 408-746-3300  
Fax: 408-746-6224  
Email: [jennifer\\_mckim@ftsi.fujitsu.com](mailto:jennifer_mckim@ftsi.fujitsu.com)

©2003 Fujitsu Technology Solutions, Inc.  
FTSI-006-03