

FACT SHEET

FUJITSU AND SAP CRM

HELP YOUR CUSTOMERS REACH THEIR GOALS

FUJITSU SAP CRM SERVICES

- Strategic/Management Consulting
- Integration and Deployment
- Upgrades
- Trade Promotion Management
- Ecommerce
- Contact Center
- Sales Force Automation
- Mobility
- Duet



It's been said that the longest journey begins with a single step

By combining the resources and experience of Fujitsu with those of SAP CRM, we are able to help you take that first step towards identifying and solving the most vexing management problems.

Fujitsu is one of only four companies to qualify as a global partner with SAP, and the collaboration has resulted in the creation of a multi-tiered set of tools that offers several services levels, depending upon your needs.

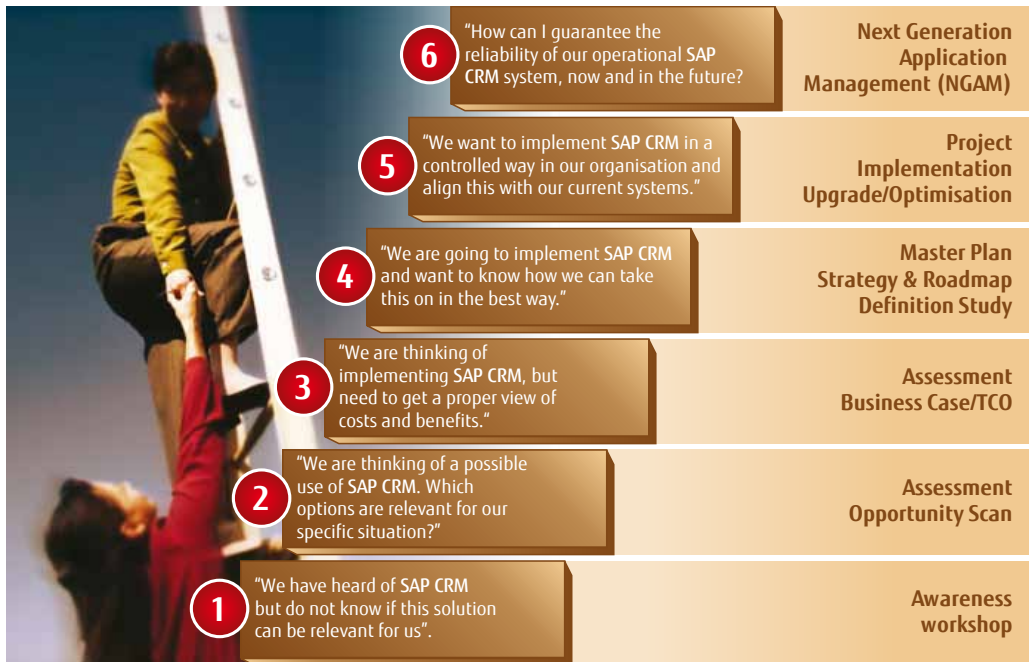
Whether you're being newly introduced to the SAP CRM model, or you've already implemented it and are looking for ways to guarantee its reliability and extensibility in the future, the Fujitsu/SAP partnership is able to address your needs.

Our CRM tools range from the most fundamental Awareness Workshops and Opportunity and Business Case assessments through Master Plan Strategy and Optimized Upgrade Implementation. Once your system is in place, we ensure the future reliability with our Next Generation Application Management solution.

REDUCE THE TIME-TO-SUCCESS FOR SAP CRM WITH FUJITSU

Fujitsu provides superior quality SAP solutions and services that enable our clients to improve operational performance, build stronger customer relationships and expedite financial results.

Our unique CRM strategy roadmap and value assessment toolkit, powered by industry-leading Macroscopic® business transformation framework, can rapidly jumpstart your CRM journey. Fujitsu provides a full range of CRM solutions and services from strategic planning to system operation and maintenance for customer-centric processes. Our stepwise approach will provide you a clear strategy and roadmap no matter what stage in evaluation you are at:



ABOUT FUJITSU AMERICA

Fujitsu America, Inc. is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings including consulting, systems integration, managed services and outsourcing for enterprise applications, data center and field services operations, based on server, software, storage and mobile technologies. Fujitsu provides industry-oriented solutions for manufacturing, retail, healthcare, government, education, financial services and communications sectors. For more information, please visit: <http://solutions.us.fujitsu.com/>.

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