With mobile becoming the new desktop, organizations want to extend their business processes and engage their customers on-the-go.

Mobile access for the enterprise
Fujitsu can help you define a clear mobile strategy, develop a business case to justify the investment in mobility and provide a rapid deployment solution for the mobile enterprise.

Challenges
- You are facing difficulty in identifying a business case to mobilize
- You just saw an app on SAP app store and you need help to deploy it.
- Your complex business processes won’t fit in with a standard application so you need a custom app
- You need someone to manage and support the mobile devices and applications for your company

How we can help
- 1 Hour Phone Meeting + 1 Day Workshop to educate you on SAP’s Mobility Product
- Fujitsu is a certified RDS partner and can deploy 3 productive apps in a 8 weeks time period under a fixed cost model
- Fujitsu can build custom mobile solutions using Sybase® Unwired Platform
- The Fujitsu cloud based managed mobile offering provides 3 levels of infrastructure and support services to manage your mobile device

Benefits
Mobile Apps – These prepackaged instant value mobile apps increase employee productivity across multiple business functions like Sales, Finance, HR, etc.

Services – Provide fixed-time, fixed-scope, and fixed-price implementation using SAP best practices

SAP’s Mobile Platform – You will gain access to SAP’s mobile platform of Sybase Unwired Platform, Afaria®, and SAP NetWeaver® Gateway

Knowledge Transfer - Learn how to “do it yourself” and add more users, more apps, and more devices on your own

What we offer
Rapid Deployment Solutions
- Predictability
  - Fast value in days/weeks
  - Fixed cost and fixed best practice scope
- Integration
  - Integrated start and growth options
  - Immediate and future IT and business processes landscape integrity
- Choice
  - Modular packages to meet specific business needs and allow individual adoption paths
  - Flexible licensing and deployment options

The Problem
- You want an end-to-end mobile offering: mobile architecture, development, device management, hosting, testing and support
- You want a rapid deployment solution with a certified partner
- You want the option of deploying in the Cloud
Fact Sheet  SAP Mobility Solutions & Services

How it Works
Start – 1 week
■ Project management
■ Kick-off workshop participation
■ Preparing technical infrastructure
■ Mutually agreed scope.

Deploy – 6 weeks
■ Mobile Infrastructure and Apps installed
■ Key User training
■ User-acceptance testing
■ Successful rollout and adoption

Run – 1 week
■ Ready for Productive Use
■ Onsite and remote support
■ Superior support to ensure smooth functioning

Solutions in Action
How customers have benefited
Novus® International
■ Reduced approval time from weeks to hours
■ Real time visibility of bids across multiple regions enabling operations to zero-in on the right bids.
■ Increased operational efficiencies leading to greater profitability
■ Faster response to market trends

Why Fujitsu
Mobilize the SAP Enterprise
■ End to End Offering – Mobile Architecture, Development, Device Management, Hosting, Testing & Support
■ SAP Rapid Deployment Services Partner
■ Only Consulting Partner to have a Cloud Deployment Model
■ The only company to successfully deliver SAP CRM on an iPad™
■ We know what it takes to mobilize your enterprise – Fujitsu delivers VOIP services and applications to the entire country of Sweden.
About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies.
For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

Fujitsu platform solutions

In addition to Fujitsu PRIMERGY servers, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures

As a global IT infrastructure provider, Fujitsu offers a complete range of servers designed to fill any role in today’s business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY line delivers Intel® Architecture servers with the rock-solid reliability and industry-leading performance you need.

PRIMERGY Servers
www.fujitsu.com/global/services/computing/
■ PRIMERGY: Industrial standard server
■ SPARC Enterprise: UNIX server
■ PRIMEQUEST: Mission-critical IA server
■ ETERNUS: Storage system

Software
www.fujitsu.com/software/
■ Interstage: Application infrastructure software
■ Systemwalker: System management software

UNIX® with the Server for IaaS

As a leading provider of enterprise IT infrastructure products and services, Fujitsu offers a complete range of servers designed to fill any role in today’s business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY line delivers Intel® Architecture servers with the rock-solid reliability and industry-leading performance you need.

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Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT.
Please find further information at:
www.fujitsu.com/global/about/environment/

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