Fact Sheet
Fujitsu Global Cloud Platform Infrastructure as a Service (IaaS)

Flexible and Secure IT that Stays Aligned with Your Business

You have a business to run and a hugely complex infrastructure to manage. You need a partner who is ready to make cloud work for you, application by application. Fujitsu is that partner. The Fujitsu Global Cloud Platform described in this fact sheet is only one part of the comprehensive approach that Fujitsu takes to cloud technology.

**Business Drivers**
Do any of these scenarios sound familiar?

- Competitive pressure is not letting up for your business to respond faster with newer and better services.
- It simply takes too long to purchase and implement any new IT capacity needed to run your business.
- Your expanding business is pushing IT to capacity thresholds for space, power, cooling, and storage. Seasonal business activity spikes also challenge your ability to meet demand.
- An IT refresh is looming just around the corner. You’re hearing incessant calls for more efficient disaster recovery, increased energy efficiency, and reduced greenhouse emissions.

**Simplified Design**
- Select the system configuration that best meets your needs from the System Template Library
- Provide a secure environment which protects against any threat coming from Internet (DMZ, Firewall)

**On-Demand**
- Create, increase or decrease and delete virtual servers and storage at any time and as often as you like
- Hourly-based charge system

**Service Portal** *(Operate via browser)*
- Create / customize servers / storages on the Service Portal
- Monitor status / trend, start / stop VMs, and operate back-up / restore on the Service Portal

http://solutions.us.fujitsu.com
It is time to upgrade to the new version of ERP. You need a complete test and development environment prior to moving the new ERP version into production.

Ballooning IT budget allocations to simply keep the lights on for IT leave you dismayed, even as IT-business alignment policies keep you hamstrung to invest in evolving innovative technologies to transform your business.

You are facing pressure from all directions to develop a cloud strategy, but you have concerns about security, and you are not ready to trust your operations to a cloud shared with anonymous credit-card holders.

You must deal increasingly with a worldwide market, and you need a partner who can help you "grow globally."

All of these scenarios may be addressed with "cloud" solutions that offer IT functionality on a flexible, agile, pay-as-you-go basis. The Fujitsu Global Cloud Platform is not merely another "me too" commodity cloud. It is part of a unique global cloud vision, now available in North America.

**Fujitsu Global Cloud Platform**

The Fujitsu Global Cloud Platform provides an agile Infrastructure as-a-Service (IaaS) offering that is part of the full Fujitsu cloud portfolio. Fujitsu also provides a complete range of cloud consulting services beginning with assessment and advisory services to help customers determine which workloads to move, and to which type of cloud environment makes the most economic sense.

Fujitsu Global Cloud Platform IaaS provides servers, storage, and network capacity as a service. The service is delivered in North America from our data center in Sunnyvale, California, one of our six global cloud data centers spread around the globe.

**CapEx-Free agility, elasticity and scalability**

Bridging the gap between the needs of your business and the limitations of traditional IT infrastructures, our cost-effective IaaS cloud offerings enable your IT environment to grow and contract, rapidly and on demand, without the heavy burden of Capital Expenditure (CapEx) investments. You pay only for the resources you use, as you go and as you grow.

**Enterprise-class security and reliability**

Our trusted system environment assures you of highly secure and highly reliable services, over internet or private intranet connections. Automatic failover functions ensure continued use of your system should failure occur.

**Portable services**

Recognizing that vendor lock-in is a concern among cloud customers, Fujitsu Global Cloud Platform ensures ease of access and portability of data, both among partners and in and out of a Fujitsu cloud, when and where needed.

**Simple to use with rapid results**

Fujitsu Global Cloud Platform allows users to easily develop and operate virtual systems from a Web browser under a highly secure, highly reliable virtual environment. This service allows virtual systems to be developed flexibly by selecting templates and scaling up virtual machines as needed. Because the service is available on demand, users can rapidly respond to changes in the business environment by scaling capacity up or down.

**Designed to run enterprise business workloads**

Most public clouds are self-service and easy to use for relatively simple one- or two-tier applications requiring limited security. However, many business applications are more complex than one or two tiers.
Fujitsu Global Cloud Platform shortens the time to deploy business Workloads

To accommodate these business applications, the Fujitsu IaaS Portal provides a browser interface for deploying completely secure three-tier applications. This capability means less customization and consulting is required, and results in rapid deployments while lowering costs.

Worldwide uniformity helps you “grow globally”
Fujitsu Global Cloud Platform is based on a uniform worldwide architecture, with the same software, hardware, user interface, and feature set everywhere. This makes it easy to replicate and extend uniform solutions across the globe, a huge advantage for multinational organizations and those considering global expansion. At the same time, “data sovereignty” is ensured by keeping your data within US borders.

It’s easy to be green
Fujitsu Global Cloud Platform is delivered in North America from our data center in Sunnyvale, California. This facility is a green data center using hydrogen power fuel cells, which contribute to the data center’s power requirements and reduce carbon emissions by 781 tons annually.

24x7 Service Desk support is included in the price
While other cloud vendors charge extra for support — $400 or more a month if you want to talk to someone in person – 24x7 service desk access is included at no additional cost for all users of Fujitsu Global Cloud Platform. Phone support is part of a complete multi-tier and multi-mode enterprise support system.

Quick and simplified configuration
Our Portal provides a powerful browser interface. You can select from several configuration templates for virtualized systems to significantly simplify the initial configuration process for operating systems and middleware, networks, and other aspects of your virtual system. You can also customize and create your own templates to standardize the IT infrastructure across your enterprise.

Web-based self-service provisioning and monitoring
A web-based self-service portal allows you to deploy, backup, or decommission your system at any time with the ease of drag-and-drop or point-and-click operation. You can rapidly deploy resources within hours, as the business demands, without the long provisioning lead times of traditional infrastructures. The portal also includes a dashboard that provides system status checks of your virtual system.

Operating systems with the Dashboard
The Dashboard allows users to perform detailed monitoring of the operational status of each resource in the virtual system that has been created. Users can also easily perform operations on the system, such as starting and stopping virtual machines, or backing up the system.

Creating systems with Design Studio
You can quickly and easily create virtual systems by simply selecting a template with the required operating system, middleware and system configuration. It is also possible to customize the virtual system by – for example – adding or removing virtual machines.

Feature Summary
The Fujitsu Global Cloud Platform IaaS provides the following features:
- **Browser-based self-service portal** – easy to use
- **Pre-configured system templates** – quick to deploy
- **24x7 service desk** – includes full-service support with NO extra charges
- **99.95% SLA** – Fits the uptime needs of most business workloads
- **Tier III rated data center located in North America** – Secure and reliable
- **“Green”** – Data center uses advanced green technologies, such as hydrogen fuel cells
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- Supports building secure 3-tier applications – fits real world workloads
- Built-in security and firewall – reduces complexity and consulting costs required to deploy secure workloads
- Virtual server options (4 types) – small to large to optimize your cost vs performance needs
- Windows Server 2003 and 2008, Linux, CentOS – fits the most common business workloads
- Virtual disk options – flexible storage to meet your needs
- Load balancer option – performance optimization
- Self backup function – easy to use GUI-based
- Customer’s own VM image / template creation – fast to build and manage, under your control
- Intranet connection option – maximum interoperability
- API interface – means easier to integrate with and reduces vendor lock-in

Why Fujitsu
Fujitsu is a $53b leader in Global IT systems and services and is one of the three largest IT services providers in the world.

Fujitsu provides a full range of IT products and services, and has the capability to implement and support multi-vendor platforms and systems for servers, storage, networks, desktops, and software (for example, Enterprise Resource Planning (ERP) such as SAP and Oracle).

Fujitsu cloud offerings are based on our extensive know-how of network and server configuration design and interconnectivity, derived from a wide variety of enterprise systems implementations worldwide.

Fujitsu advisory, assessment, and cloud migration services assist clients in the planning and implementation of cloud services ensuring a smooth transition with minimum risks. Fujitsu helps clients create a comprehensive technology strategy that looks at cloud and noncloud solutions for infrastructures, application platforms, and business solutions.

Fujitsu has a global cloud program that is implemented in regions around the world, enabling us to serve the business needs of our customers at both local and global levels. Our customers achieve optimization of current infrastructures by leveraging cloud services where and when needed.

Fujitsu Global Cloud IaaS offerings are delivered from Fujitsu data centers that offer the highest levels of data protection, reliability of service, and security. The Fujitsu Global Cloud Platform is delivered from our data center in Sunnyvale, CA, and Fujitsu delivers other cloud services from other green facilities in North America, based in Dallas, TX, Montreal, Canada, and Trinidad, the Caribbean.

Fujitsu Global Cloud IaaS meets the needs of businesses that want to reap the benefits of cloud computing – with enterprise-class security, expandability, reliability, availability, and energy-efficiency.

*Target availability excluding maintenance.
About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies. For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

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Fujitsu platform solutions

In addition to Fujitsu PRIMERGY servers, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures

As a global IT infrastructure provider, Fujitsu offers a complete range of servers designed to fill any role in today's business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY® line delivers Intel® Architecture servers with the rock-solid reliability and industry-leading performance you need.

PRIMERGY Servers

www.fujitsu.com/global/services/computing/
- PRIMERGY: Industrial standard server
- SPARC Enterprise: UNIX server
- PRIMEQUEST: Mission-critical IA server
- ETERNUS: Storage system

Software

www.fujitsu.com/software/
- Interstage: Application infrastructure software
- Systemwalker: System management software

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More information

For more information, please visit:
http://solutions.us.fujitsu.com/
For Information on our Intel based PRIMERGY Servers:
For Information on our Enterprise Storage:
For Information on our SPARC® Enterprise Servers:
For Information on the new PRIMEQUEST® Servers:
http://solutions.us.fujitsu.com/www/content/products/servers/primequest/

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Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:
www.fujitsu.com/global/about/environment/

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