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Extend the Reach of Your SAP Applications

Provide Users with the Information Access and Collaborative Functionality They Need to Succeed

To improve access to critical business information, centralize business functions, and enable business process collaboration, companies must ensure that business data from across the system landscape is integrated and easily accessible for their corporate community. Many companies invest in point solutions for this, but such solutions provide limited access and exclude key capabilities, such as workflow and reporting. These solutions are also a challenge to secure and scale.

To provide users with a unified view of both the data and tasks they need, Duet Enterprise provides a foundation for rapid development of secure, scalable solutions that extend the data and capabilities of SAP applications to a larger community of users (see sidebar). And with help from a company like Fujitsu, the deployment of such solutions can be a smooth endeavor.

Take Full Advantage of Duet Enterprise

To help customers get the full benefits of Duet Enterprise, Fujitsu — an SAP-MICROSOFT Unite Partner Connection program member — offers solutions and

services, such as end-to-end, proof-of-concept installations, holistic three-tier production deployments, and extensible Microsoft Office and mobile applications.

Fujitsu's Duet Enterprise experts have experience deploying SAP-based and Microsoft-based systems. Our strong relationships with both companies give us access to the best sources of Duet Enterprise expertise and knowledge. We can design, develop, test, and implement solutions that integrate seamlessly with your core business processes. Our proven development frameworks, methodologies, and best practices ensure every solution will fully meet the demands of your organization.

How Fujitsu Helped Omnicell, Inc. Successfully Deploy Duet Enterprise

Fujitsu client Omnicell, Inc. had been looking for a better way to leverage its investments in Microsoft and SAP and to generate real-time analytics that would provide strategic intelligence for its business and ultimately establish a competitive advantage. The company needed to penetrate the existing client base, while also growing its overall client lists, with new product offerings.

To help Omnicell, Inc. meet these goals, Fujitsu implemented and configured a Duet Enterprise-based solution designed to assist in the consolidation and management of contact and activity data residing in SAP Customer Relationship Management (SAP CRM). This solution utilized Duet Enterprise to provide an intuitive user interface on Microsoft SharePoint that extended into Microsoft Office Outlook 2010. Also, to enable Omnicell to efficiently upgrade Duet Enterprise as newer versions are released, Fujitsu developed a flexible framework that would allow them to do so with minimal cost and effort.

"Fujitsu was instrumental in the successful deployment of Duet Enterprise," said Omnicell CIO Jorge Taborga. "Their understanding of Duet Enterprise, coupled with their leadership in the market, has led to a very satisfied user community."

For more information, visit www.fujitsu.com/us/services/consulting/alliances/duet.html. ■

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Business Value of Duet Enterprise

Duet Enterprise is an innovative solution, jointly developed by SAP and Microsoft; with it, organizations can quickly deploy solutions that give employees direct access to SAP data and processes through Microsoft SharePoint and the Microsoft Office productivity suite.

Duet Enterprise enables organizations to unify business platforms through composite applications that combine SAP data and processes with information and functionality from other line-of-business systems. These applications present the user community with targeted data and streamlined business functions, enhancing the end-user experience. The benefits include increased user productivity, better decision making, and improved business and IT efficiency. With Duet Enterprise, companies can also integrate analytics data with information from other line-of-business systems to enhance repeatable business processes.