



**Richard Deranleau**  
**Senior Vice President and Chief Financial Officer,**  
**Fujitsu America**

Richard Deranleau is senior vice president and chief financial officer of Fujitsu America, with responsibility for the company's financial processes and reporting. Mr. Deranleau also has ultimate responsibility for the Fujitsu America Information System Solutions (ISS) team.

Mr. Deranleau joined Fujitsu America, Inc. (FAI), in January, 2012. His financial expertise and broad background in both ICT and communications industries make him the ideal fit for the FAI team. As CFO, Mr. Deranleau is responsible for the corporate governance, compliance, financial reporting and performance measurements that are vital in supporting strategic decision-making to drive revenue and profits. In his role as leader for the ISS team, he is in the perfect position to ensure that the ISS group optimizes its talents to the best fiscal effect.

Prior to joining the Fujitsu organization, Mr. Deranleau served as vice president of finance and chief financial officer of Brocade Communications Systems, Inc. from December, 2005 through June, 2011. Among his other positions at Brocade, he served as controller and treasurer from May, 2003 until December, 2005.

Before joining Brocade, Mr. Deranleau served in a variety of management positions for Polycom, Inc. from 1993 to 2003, including the role of vice president of finance and treasurer from January, 2001 to May, 2003. Rounding out his experiences, he held a number of accounting and finance positions at Tandem Computers, Inc., a manufacturer of fault-tolerant computer systems, and Coopers & Lybrand, LLC, an international public accounting firm.

Mr. Deranleau received a Bachelor of Science degree in economics from Iowa State University, an M.B.A. from San Jose State University.

Mr. Deranleau is a Certified Public Accountant in the State of California.