



Joel O'Halloran
Executive Vice President, IT Services and Retail,
Fujitsu America

Joel O'Halloran serves as the executive vice president of the IT Services and Retail groups for Fujitsu America. In this position, he is responsible for driving the growth, profitability, and maturation of the IT services business by leveraging Fujitsu global best practices. Mr. O'Halloran is also tasked with growing the retail product and services business and helping our customers truly realize the benefits of "One Fujitsu". His considerable infrastructure services expertise, coupled with his experience in driving business transformation and creating high performance cultures, are instrumental in accelerating our growth and profitability.

Prior to assuming this role, Mr. O'Halloran had served since 2008 as group executive director for Managed Services at Fujitsu Australia New Zealand (FANZ). While in that position the group was restructured and realized consistent month-on-month, year-on-year improvement, significantly exceeding all key measures, including customer satisfaction, service level achievement, efficiency metrics, revenue, margin and profitability.

Mr. O'Halloran joined Fujitsu Australia in 2004 as sales manager in Customer Services and, in 2005, relocated to Wellington, New Zealand, to take on a role as managing director for Fujitsu New Zealand. In 2007, he returned to Australia to serve as general manager for Service Delivery at FANZ.

Before joining Fujitsu, Mr. O'Halloran held a variety of sales management and delivery roles within the retail technology sector, having served as sales director for NCR's South East Asia region.

Mr. O'Halloran holds a Bachelor of Business from Victoria University and completed the General Manager Program at the Australian Graduate School of Management. Additionally, he has completed both the Fujitsu Global Knowledge Initiative (GKI) and the GKI Development programs.

He is an avid golfer and has a single figure handicap. He enjoys spending time with his family and travelling.